

Failing Forward

Failure should be our teacher, not our undertaker. Failure is delay, not defeat. It is a temporary detour, not a dead end. Failure is something that we can avoid only by saying nothing, doing nothing, and being nothing.+- **Denis Waitley**

I played baseball for 17 years, my last four years being at Fresno State from 2000-2003. In a classroom, how many times can you fail 7 out of 10 ten times and still be considered a success? In baseball you can be! The objective of this speech is to inspire you to Fail Forward! 😊

Tell Ian West's Story!

- **Exposing weakness:** baseball (or life) is great at showing what we need to work on. Power? Average? High strikeouts?
- **Presenting opportunity:** focus on processes, not results. And no matter what, keep moving forward. Coach Tony LaRussa, Reggie Jackson, and Derek Jeter under pressure.
- **Making adjustments:** Failing over and over again is how you succeed. Michael Jordan quote!

I have missed more than 9,000 shots in my career. I have lost almost 300 games. On 26 occasions I have been entrusted to take the game winning shot, and I missed. I have failed over and over and over again in my life. And that is why I succeed.+- **Michael Jordan**

This is failing forward! I want to end this speech by asking you a question! What does failing forward look like to you?